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March 26, 2019

To Whom It May Concern:

As a current board member of the *New England Spring and Metalstamping Association* (NESMA), I like to work with vendor organizations that join the Association when feasible. NASC joined NESMA in 2018 as they specialize in ensuring that manufacturers are being billed correctly on all aspects of the delivery of electricity and gas services. What was important for me was that the process was easy and without risk. Honestly, Atlantic Precision Spring, Inc. was reluctant and skeptical at first. We all get caught up in the day-to-day activities that often prevent us from looking into opportunities that can help our businesses and these often end up on the back-burner. However, I reached out to our NASC representative to discuss the process in greater detail. It became apparent that there was 'zero risk' to APS with nothing but upside (either 'found money' or 'peace of mind' that we were being billed correctly). It took at most about an hour to provide NASC with their 1-page agreement and a single recent single copy of APS' electric and gas bills.

When was the last time you took time that could literally be measured in minutes and it produced several thousand dollars in refunds and savings? That is exactly what happened in our case with NASC. Not only did they identify the billing errors which resulted in significant refunds, but NASC worked directly with the utility to correct those errors going forward, measurably lowering our bills. Best of all, APS now has the benefit of these savings in the future, with no additional fees to pay since NASC only gets paid a percentage of any refunds obtained.

I highly recommend any manufacturer to work with NASC. We all know that running a business is tough enough. Though not every company will encounter the same results and savings that APS experienced, the worst-case scenario would be that you obtain the peace of mind that you're not overpaying your gas and/or electric bills and there'd be no fee for that determination. That peace of mind that your hard earned dollars are staying in your company where they belong goes a long way.

Sincerely,

Brian Fries, President