



December 2018

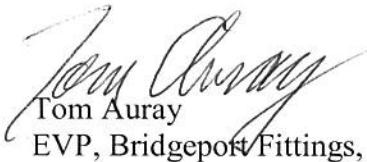
My Fellow Manufacturers:

A key member of the staff at Bridgeport Fittings met a representative from NASC at an annual event put on by The New Haven Manufacturers Association. They were acting as volunteers that day so they spent most of the day talking and getting to know one another. That meeting resulted in Bridgeport Fittings engaging NASC for a 'gut check' audit of our utility invoices to ensure that we were not being overcharged. Since the process was without risk and took about 30-minutes of total effort on the part of my team to put in motion, we went forward with it. It proved to be a good decision.

We would only have to pay NASC a percentage of any refunds that were obtained on our behalf. Not only did NASC secure our company a nice refund, but they worked with the utility company and corrected the structural billing errors which led to the refund. This will save our organization thousands of dollars going forward over time, and we were not invoiced on these future reductions.

The process was easy and I am very pleased with the outcome. I would recommend that any manufacturer engage NASC for this simple, nothing-to-lose process. In this day and age, overpaying for utilities is something to be avoided.

Sincerely,



Tom Auray  
EVP, Bridgeport Fittings, Inc.