



COMMERCIAL PRINTING | FULL SERVICE MAILING

WWW.GRAPHICIMAGE.NET

March 15, 2019

To Whom It May Concern:

Graphic Image is a small commercial printer in southern Connecticut. We are members of an industry association, the Printing Industries of New England (PINE), because it helps us keep abreast of changes in the marketplace and provides access to vetted vendors who may help us in a number of areas. There are too many vendors vying for our attention and PINE does all the work of checking these companies out for us. This is how we came in contact with National Auditing Services Consulting (NASC) out of Monroe, Connecticut.

Like many business owners, the founder of our firm has always wanted to make sense of the confusing billing aspects of our gas and electric bills to make sure we weren't overpaying. When we realized that NASC had successfully helped many of our fellow PINE members identify billing issues and then obtain refunds for past utility overcharges in a manner that was easy and without risk or downside, we let them analyze our invoices.

NASC identified some minor billing errors on our gas bill and procured a refund on our behalf of a few hundred dollars (our bills are relatively small, so this was a nice credit to receive). More importantly, the experts at NASC worked with the gas company and *corrected our billing going forward* (estimated savings between 6% - 8% on the gas expenses annually) NASC does not receive a fee for these future reductions. In the long term, this will have real value to us, and in a small business today every dollar kept is important.

I highly recommend that any business move forward with this great service if NASC contacts you. There's nothing to lose and much to gain.

Sincerely,

A handwritten signature in black ink, appearing to read "Lynn Tendler".

Lynn Tendler
Office Manager
Graphic Image
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Milford, CT 06460