

STAMPING

WIREFORM

ASSEMBLY

July 29, 2024

To Whom It May Concern-

I write this to recommend that manufacturing companies and other businesses consider engaging NASC for their Utility Cost Recovery/Reduction service.

As a business owner, I continually seek out business decisions that are low-risk, easy-to-engage, and can result in quantifiable positive impacts (high ROI) on the bottom line. I also know how rarely these opportunities/services come across our busy desks, and the challenge of determining the ones which are trustworthy and worth pursuing.

NASC makes it easy to determine whether there are common billing issues/errors on utility bills. Marion Manufacturing has benefitted from investing the small amount of time and effort of having this service performed.

I first had a review done back in 2018, and the outcome was that the billing was accurate, so no fee was incurred for that gut-check. With NASC recently joining a manufacturing association that I am very involved with, I had my consultant do a new review of our accounts to ensure that the billing was still accurate. The outcome of this second review was that some recent errors were discovered, and significant credits were secured on both our electric and gas accounts putting several thousand dollars in credits on our accounts, immediately impacting our bottom line. Best of all, NASC worked with the utility companies to correct the billing going forward, which will keep thousands of dollars on our books annually.

I encourage manufacturers to engage NASC for this easy and potentially cost-cutting service.

Sincerely,


Douglas Johnson
President